



David J. Edquist

Attorney

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David Edquist brings a risk management approach to his work with the firm's business clients, including those in the health care industry, that is based on forty years of experience in litigating commercial disputes in state and federal courts and before various administrative tribunals.

David advises our clients on joint ventures, affiliations, distribution and acquisition agreements; issues facing not-for-profit institutions, including corporate governance and tax exemption; environmental compliance; fraud investigations; and physician contracting and patient referral issues. David's risk management perspective sharpens the focus on such key compliance areas as Stark, anti-kickback, and other fraud and abuse issues; and excess benefit/intermediate sanctions.

David is AV Preeminent[®] Peer Review Rated by *Martindale-Hubbell*[®].

presentations:

- Legal Update Webinar, "Hospital Billing & Collection Considerations," Wisconsin Hospital Association, October 2020
- "Tax Exempt Status Community Benefit" Wisconsin Hospital Association Council on Finance & Payment, August 2016
- Planning Committee for "Health, Labor and Employment Law Institute," State Bar of Wisconsin, August 2016
- "Technology in Service Firms - Staying Ahead of the Curve," TAG Alliances 2016 International Conference, May 2016
- Planning Committee for "Health, Labor and Employment Law Institute", State Bar of Wisconsin, Aug. 2015
- "The Affordable Care Act 101: What Trustees Need to Know", 2015 Wisconsin Rural Health Conference, June 2015
- WHA Health Law Manual Webinar: "Special Issues Facing Tax-Exempts" Wisconsin Hospital Association, Oct. 2014
- Planning Committee for "Health, Labor and Employment Law Institute" and session presenter of "What Keeps Hospital CEOs and GCs Up at Night?", State Bar of Wisconsin, Aug. 2014
- Planning Committee for "Health, Labor and Employment Law Institute" and session presenter of "Provider Compensation in a Post-PPACA World", State Bar of Wisconsin, Aug. 2013
- "Healthcare Reform: The Trustees' Perspective", Wisconsin Hospital Association Rural Health Conference, June 2013
- "CHNAs: Latest Guidance from IRS", Wisconsin Hospital Association Community Benefit Conference, May 2013
- "Current Issues for Tax-Exempt Entities", Milwaukee Bar Association Health Law Section, March 2013
- Planning Committee for "Health, Labor and Employment Law Institute" and session presenter of "Fraud & Abuse Primer", State Bar of Wisconsin, Aug. 2012
- "Community Benefit for Health Improvement: Hospital, Public Health and Community Partnerships" Wisconsin Hospital Association, Mar. 2012
- "Annual Health Law Update", Co-Chair and Co-Presenter, State Bar of Wisconsin Health Law Section, Jan. 2012
- "Stark: Beyond the Basics" Health Care Compliance Association, Jan. 2012
- "What To Do If..." Minnesota Hospital Association Annual Trustee Conference, Jan. 2012
- "In the Cross-Hairs: Health Care Officers, Trustees and Executives," Minnesota Hospital Association Annual Trustee Conference, Jan. 2012
- "Outpatient Planning Opportunities for Hospital and Other Healthcare Providers As A Result of the Wisconsin Supreme Court's Decision in *Covenant Healthcare System, Inc. v. City of Wauwatosa*," Wisconsin Hospital Association, Aug. 2011
- "Legal and Practical Implications of Developing Accountable Care Organizations under PPACA," State Bar of Wisconsin, Jan. 2011
- "Health Care Reform and Tax-Exempt Hospitals: New Day, New Requirements", WHA Annual Convention 2010, Sept. 2010
- "Health Care Reform and Tax-Exempt Hospitals: New Day, New Requirements", Wisconsin Hospital Association, June 2010
- "Understanding the Patient Protection and Affordable Care Act (PPACA)", LexisNexis Coffee Break Webinar Series, June 2010
- "Current Issues in Wisconsin Fraud & Abuse", State Bar of Wisconsin Annual Meeting, May 2010
- "The Law and Intent of Sarbanes-Oxley on Board Accountability", Wisconsin Hospital Association Rural Health Conference, June 2009
- "Board Accountability and Corporate Compliance", Minnesota Hospital Association Trustee Conference, Jan. 2009
- "Governance Practices and IRS Initiatives", Minnesota Hospital Association Trustee Conference, Jan. 2009

professional activities:

- Member, State Bar of Wisconsin (Past Chair, Board of Directors, Health Law Section)
- Member, American Bar Association
- Member, American Health Lawyers Association
- Member, Milwaukee Bar Association

Practice Areas:

- Billing and Payment
- Business and Corporate Law

- Environmental Law and Litigation
- Fraud & Abuse and Stark
- Government Enforcement and Internal Investigations
- Health Law
- Manufacturing
- Nonprofit and Tax Exemption
- Physician and Practice Management
- Property Tax Assessment
- Transactions

Education:

- University of Virginia, J.D., 1980
- University of Wisconsin-Madison, BBA-Finance, 1977, *Beta Gamma Sigma*

Bar Admissions:

- Wisconsin
- Minnesota
- U.S. District Court, Eastern and Western Districts of Wisconsin
- U.S. District Court, District of Minnesota
- U.S. Court of Appeals, 7th and 8th Circuits